Legislation for accommodation: benchmarking Andorra with other consolidated destinations

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Precedents: legislative changes in Andorra

Growth of the Internet







Precedents: legislative changes in Andorra

Evolution of e-commerce





Precedents: legislative changes in Andorra

Shifts in purchase patterns due to the financial crisis







Precedents: legislative changes in Andorra

Instability of first level destinations

# 

#### INTERNATIONAL EXPERTS IN HOTELS, TOURISM AND LEISURE SPAIN – UNITED KINGDOM – COLOMBIA - ARGENTINA



... result in a constantly evolving tourism sector





It is inevitable for tourist accommodation laws to adapt to the new trends







16/2017 tourist accommodation law, of the 13<sup>th</sup> of July

> Analysis of legislation in consolidated destinations:

Switzerland



16/2017 tourist accommodation law, of 13<sup>th</sup> July

> Analysis of legislation in consolidated destinations



	Switzerland
Frequency of inspections	3 years
Guest reviews	YES
Quality label	YES
Mystery guest	Additional checks can be carried out at any time, anonymously and unannounced.



16/2017 tourist accommodation law, of 13<sup>th</sup> July

> Analysis of legislation in consolidated destinations:

United Kingdom





16/2017 tourist accommodation law, of 13<sup>th</sup> July

> Analysis of legislation in consolidated destinations



and the second second	United Kingdom
Frequency of inspections	Annual
Guest reviews	NO
Quality label	NO
Mystery guest	Annual
	inspections Guest reviews Quality label Mystery



16/2017 tourist accommodation law, of 13<sup>th</sup> July

> Analysis of legislation in consolidated destinations:

> > Australia



4	7-10-17	Australia
	Frequency of inspections	3 years
1	Guest reviews	YES
č,	Quality label	YES
	Mystery guest	In case there is a violation of the code of conduct or the establishment's standards

16/2017 tourist accommodation law, of 13<sup>th</sup> July

> Analysis of legislation in consolidated destinations







16/2017 tourist accommodation law, of 13<sup>th</sup> July

Analysis of the behavior of European cities with a high number of tourist dwellings



Paris

Shift in housing: From residential to touristic use – better control.

Regulation for the collection of tourist tax.







Rome

Established minimum requirements that must be met.



## London

Maximum rent of 90 days per year.

Council tax to be paid by the tenant.







## Amsterdam

The first city to approve the regulation law.

*Limits maximum number of guests to 4.* 

Short-stay rentals, with a 60-day per year limit.

Business activity is only permitted as a hobby.





## Berlin

It is not allowed to use more than 50% of the area of the dwelling for touristic use.

5% tourist tax.

Some areas of the city are protected.





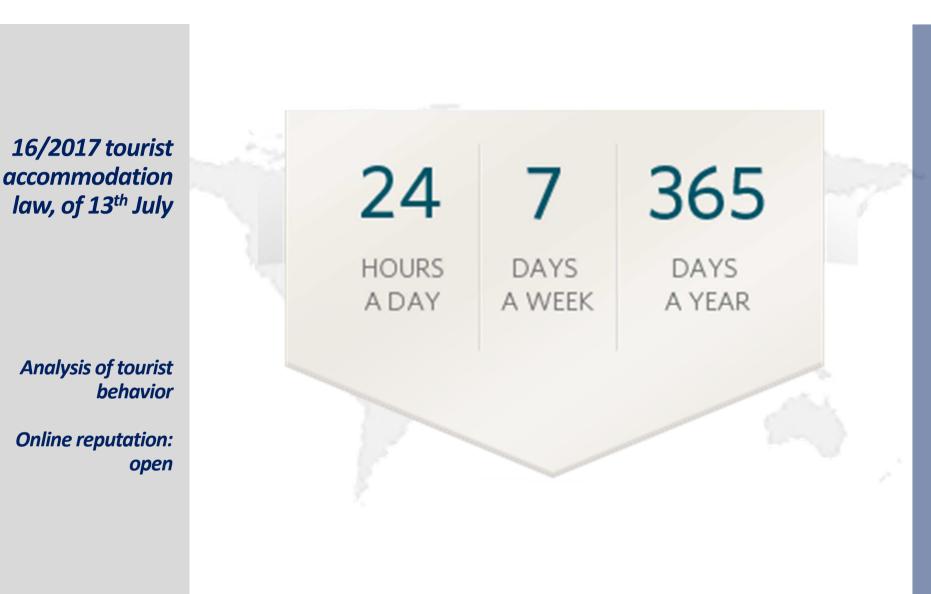
16/2017 tourist accommodatio n law, of 13<sup>th</sup> July

Analysis of tourist behavior

**Online reputation** 









16/2017 tourist accommodation law, of 13<sup>th</sup> July

Analysis of tourist behavior

Online reputation: Consumers' influence on the web





16/2017 tourist accommodation law, of 13<sup>th</sup> July

Analysis of tourist behavior

Online reputation: Guests' opinions are increasingly important







Trend in the sector to eliminate star ratings and opting for segmentation focused on online reputation



Adapt laws to new tourist travel behavior.

16/2017 tourist accommodation law, of 13<sup>th</sup> July

- Guarantee greater equity when opening and managing different kinds of establishments.
- Continue to stand up against illegal accommodation.
- Improve quality of service and equipment offered.

**Objectives** 

Guarantee the safety of visitors.



Opting for high-quality hotels, strengthening classification criteria and increasing control protocols.

16/2017 tourist accommodation law, of 13<sup>th</sup> July

How?



16/2017 tourist accommodation law, of 13<sup>th</sup> July

## Foundations



77. C. 197	Andorra
Frequency of inspection	Annual
Guest Reviews	YES
Quality label	Quantitative and qualitative classification
Mystery Guest	YES Occasional



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